



Esperanza International

Esperanza Prices for 2023-2024

General Group Fees

- **Non-refundable group reservation deposit: \$1000**
 - This is due upon reservation to reserve your group's trip with us. It is applied to the entire cost of your group fees (not an extra charge) and is non-refundable.
- **Weekday Program Fee: \$60 per person per working program day (usually Monday-Friday)**
 - This cost includes a welcome and orientation, a bilingual translator and an Esperanza staff person to accompany groups to and from the work sites. Upon availability and request, Esperanza staff and long-term volunteers can accompany groups on other activities. The program fee also includes construction equipment, tools and a technician, lunch in the community during work days, a fiesta with carne asada at the end of the week with the community, presentations by Tijuana staff and on-site staff who are available 24 hours a day. It does NOT include other meals such as breakfast and dinner, lunch on non-work days, or other activity add-ons.
- **Weekend Day Program Fee: \$75 per person per working program day (Saturday-Sunday)****
 - Please note *Weekend* Volunteer Working Program Day Fees are slightly higher due to staff overtime, in accordance with Mexican Labor Law.
- **Posada Nights: \$20 per person per night**
 - This cost is per person per each night stayed at the posada. La posada (the Inn) is where your group will be staying. It's complete with beds, bathrooms and showers, a full kitchen, living and gathering space, parking, local plants, and more, and is gated.

Additional Items

- **Meals:**
 - Lunch is included at the worksite during Working Program Days. We ask groups to provide most or all other meals for themselves. There are several local large grocery stores nearby, and food can be cooked by your group at the posada's full kitchen, as well as several local restaurants. Pending availability, we do have the option to provide one or a couple meals prepared by the staff at the posada for an additional cost:
 - Complete Breakfast or Lunch (by local community members): \$13 per person/ meal
 - Complete Dinner (by local community members): \$15 per person/ meal
- **Other Activities:** Additional activities are optional and depend on availability. Most activities are \$100-\$150 suggested donation per activity. Please see the current list of available activities on our website.
- **Transportation**
 - All groups will need to arrange and provide their own transportation.
 - Transportation can be available with Esperanza Minibuses: 2 available, each includes a driver, seats 17 passengers, between 8:00am-7:00pm. \$300/day including pick up and drop off days. Parking is not included and is to be paid when necessary.

Please Note*

- **Program Working Day Fees, Posada Nights, and any relevant Additional Items will be billed 5-6 weeks before a group's scheduled trip, and are due 30 days before arrival.*
- ***As of 2023, we will no longer be charging half prices for a half work day. Groups will be charged full work day price fees because the labor for set up and staff needed for a half day is the same for a full day.*
- ****Additionally, we will no longer be able to do adjustments (except in cases of emergency or health) within 10 days of trip arrival dates because, by this point, our staff has already begun final planning for that group.*